



Sustainable Alternative Fuels in Brazil

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Boeing Latin America Presence

7 Countries, 52 Employees



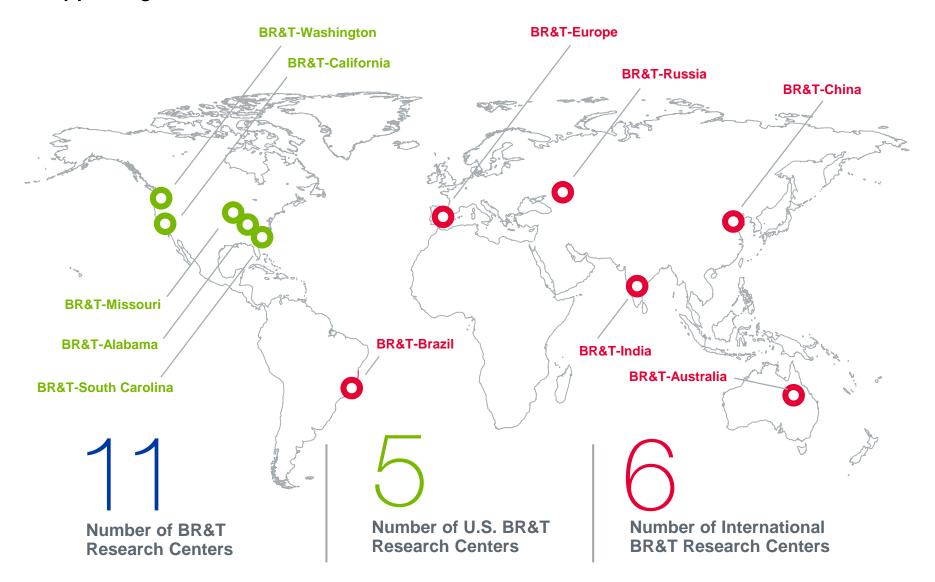
Details

- BGS (18) Argentina 1, Brazil 5, Chile 4, Colombia 2, Mexico 5, Panama 1
- BCA Supplier Quality (8) North Mexico
- ET&T (9) São Paulo, São Jose dos Campos
- SSG (3) São Paulo & Mexico City
- BI & Comms (4) Miami
- BGS Sales (3) Brazil, Mexico & Miami
- BDS (3) Mexico
- BDS Int'l Business Development (1) Miami
- BGS Sales & Marketing (1) Porto Alegre
- Int'l IT (1); Int'l HR (1) São Paulo



Research Centers

Supporting innovation around the world 24/7



Protecting the Second Century

Supporting innovative product development









Boeing Research & Technology (BR&T)

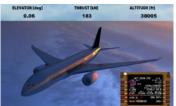
BR&T-Brazil



AERO - TECHNOLOGIES

Flight Ops Efficcy

Aero-Sciences









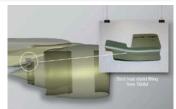


ECO-TECHNOLOGIES

Biofuels

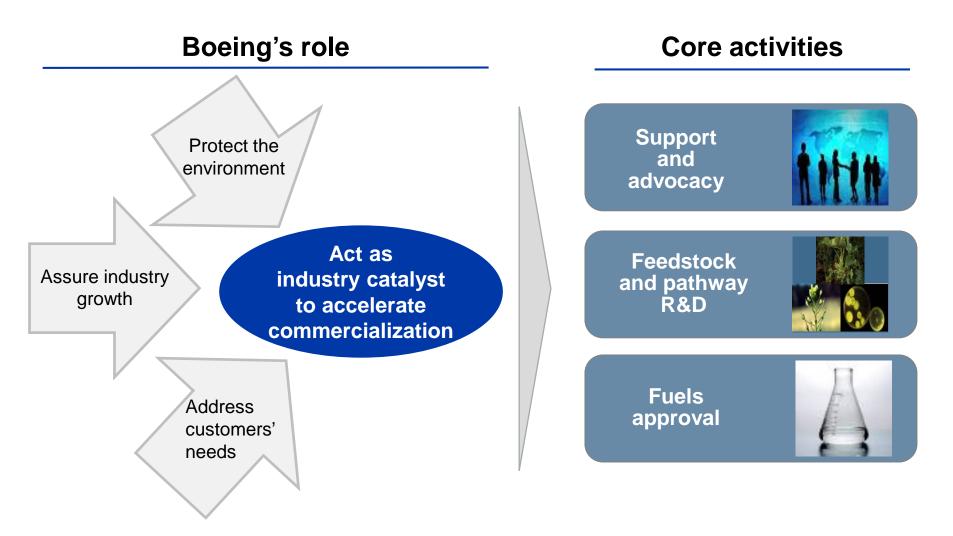
Materials





Source: Boeing Overview, 2017

Boeing's role and actions



Ultimate goal is to catalyze a vibrant commercial market

BR&T Brazil

Collaborations

Joint Research Center





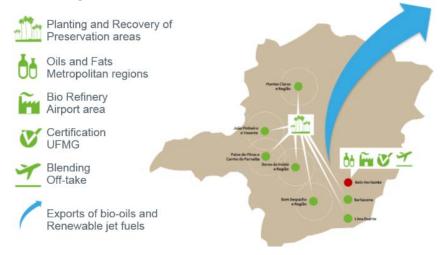




GOL Airlines

360+ flights with SAF FIFA World Cup 2014

Regional Platforms



Research Network

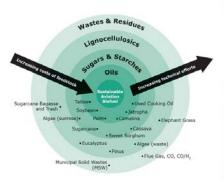






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Brazil, "the biomass country"





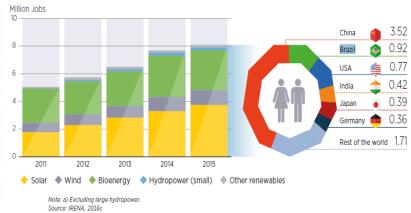


Soybean oil





2nd largest employer in renewable energy



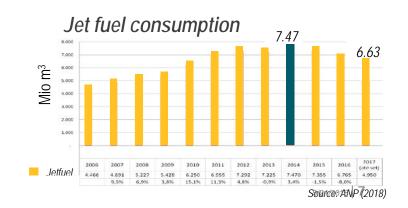
With only 0.5% of its territory Brazil replaced 1/3 of its gasoline needs with ethanol from sugarcane Source: Roadman for Sustainable

Source : Roadmap for Sustainable Aviation Biofuels in Brazil , 2015

Brazil second largest biofuels producer

Biofuel	2013	2014	2015	2016	2017
Ethanol	21.441	24.085	28.797	26.201	25.562
Biodiesel (B100)	2.929	3.410	4.005	3.799	4.302
Total	24.370	27.495	32.802	30.000	29.864

(billion liters) (domestic market sales)

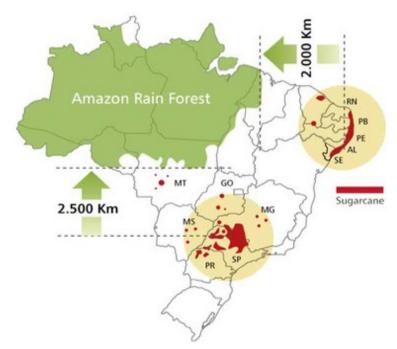


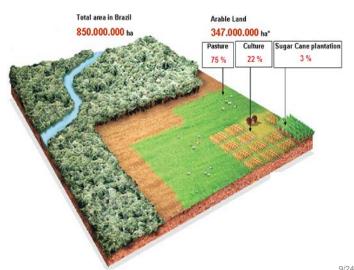
Sustainability

- Identification of suitable and no-go areas
- Almost 90 percent sugarcane production is in South-Central and Northeastern Brazil.
- Both producing regions are located some 2,000 to 2,500 km away from Amazon.
- No sugarcane expansion in sensitive ecosystems like the Amazon, the Pantanal wetlands
- 60 percent of new sugarcane production on pastures; 40 percent expands on cropland

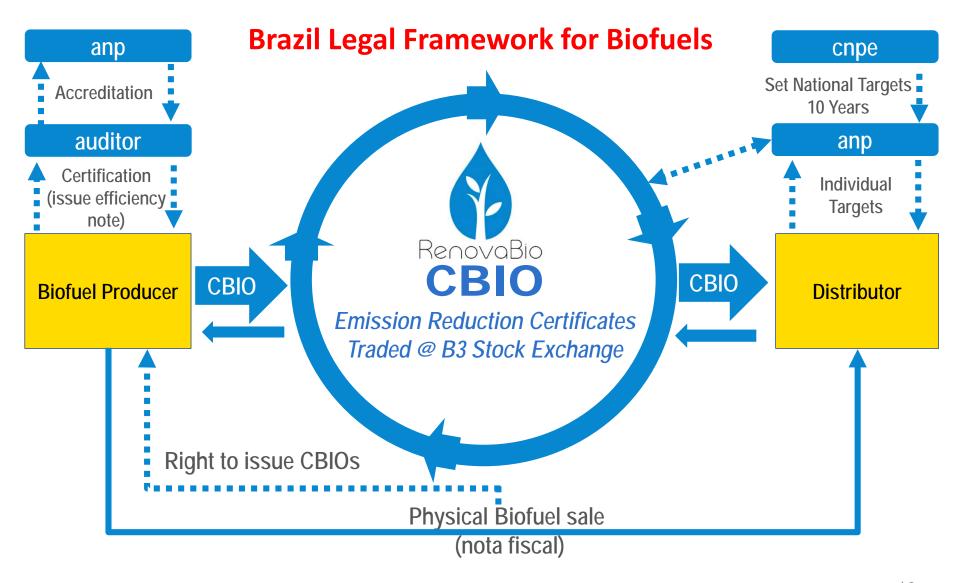
Certification of Sustainability – International Standards

(i) Laws	s and International Conventions	(ii)	Waste production and disposal
(iii) Land	d Rights	(iv)	Crop Management and Agrochemical Use
(v) Emp	oloyment, Wages and Labor Conditions	(vi)	Direct Land Use Changes
(vii) Hum	nan Health and Safety	(viii)	Social and Environmental Impact Assessment
(ix) GHG	G emissions	(x)	Rural and Social Development
(xi) Biod	liversity and Ecosystems	(xii)	Contractors and Suppliers
(xiii) Soil	conservation	(xiv)	Engagement and Communications with Stakeholders
(xv) Wate	er use and contamination	(xvi)	Economic Viability and Production and Processing Efficiency
(xvii) Air p	pollution	(xviii)	Food Security





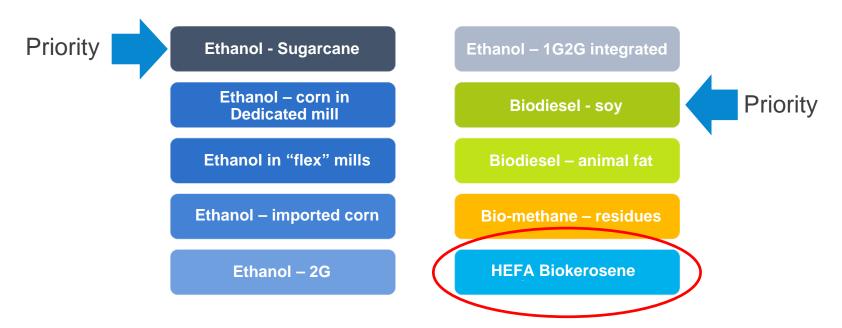
RenovaBio Concept



RenovaCalc – Calculation of Biofuel Carbon Intensity in g CO2eq/MJ



Currently under construction



Aviation needs "drop-in" Biofuels

Meets strict sustainability criteria, reduces lifecycle CO2 by 50 – 80%



New ways to make the same fuel



Blend directly with conventional jet fuel



Meets or exceeds performance of petroleum



No change to airplanes, engines or fueling infrastructure

Status of SAF industry



Technically viable



In demand



Sufficient supply





High quality standard, drop-in fuels

Six pathways approved



Airlines support - 125,000+ commercial flights, ongoing

1 refinery, 4 airports

Airline offtake contracts signed – over 1.6B gallons



Limited but growing refinery capacity

Shrinking premium for approved fuels

Level playing field with ground transport needed

First commercial scale refinery online

AltAir Fuels in Paramount, CA



First dedicated US production facility for renewable diesel <u>and</u> jet fuels with ongoing production

Repurposing of Alon refinery

Tallow feedstock initially

- 40M gpy nameplate capacity in "Phase 1"
- Sustainable aviation fuel being delivered to airlines and suppliers
- United (LAX), World Fuels (Gulfstream), SkyNRG (KLM)
- Renewable Diesel being delivered to Navy under DLA FY'16 contract

Ownership evaluating 5-7X expansion in next 2-3 years

Online tool showing airplanes using SAF



- United Airlines and KLM flights departing from LAX
- Lufthansa, SAS and KLM / KLC flights departing from OSL
- SAS, KLM and Braathens flights departing from ARN

Source: https://planefinder.net/custom/icao-fuel.php





We need truly sustainable Biofuels

Strong demand by major airlines

- ✓ Demonstrated life-cycle GHG reductions
- Measured and verified by objective third party standard
- ✓ No negative impact to food security, fresh water supplies or land-use
- Powers sustainable growth and economic development





A history of strong environmental performance

Sustainable aviation fuels are strategic to long term goals

GOAL 1

1.5% AVERAGE ANNUAL FLEET FUEL EFFICIENCY IMPROVEMENT FROM 2009 TO 2020

PROGRESS

Currently tracking well above goal, although figure expected to normalize

HOW IS INDUSTRY ACHIEVING THIS?

- New airplane and engine technologies
- More efficient operations by airlines
- Better use of air traffic management infrastructure

GOAL 2

STABILIZE NET AVIATION

CO₂ EMISSIONS AT 2020

LEVELS THROUGH CARBON
NEUTRAL GROWTH

PROGRESS

Industry is actively supporting global actions at an intergovernmental level

HOW IS INDUSTRY ACHIEVING THIS?

- All actions for Goal 1
- Carbon Offsetting and Reduction Scheme for International Aviation (CORSIA) at the International Civil Aviation Organization (ICAO)

GOAL 3

REDUCE AVIATION NET CO₂
EMISSIONS TO 50% OF
WHAT THEY WERE IN 2005,
BY 2050

PROGRESS

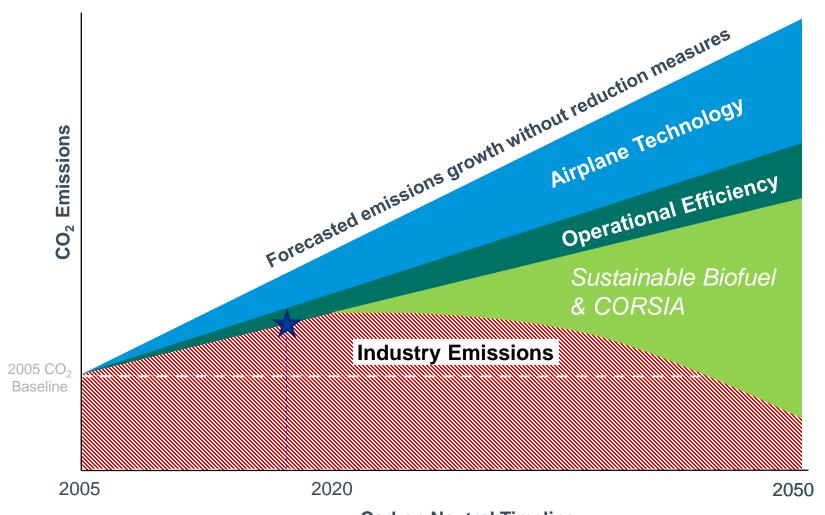
Significant research and innovation efforts underway

HOW IS INDUSTRY ACHIEVING THIS?

- All actions for Goal 1 & 2
- Development of sustainable alternative aviation fuels
- Research into future design concepts by airplane and engine manufacturers

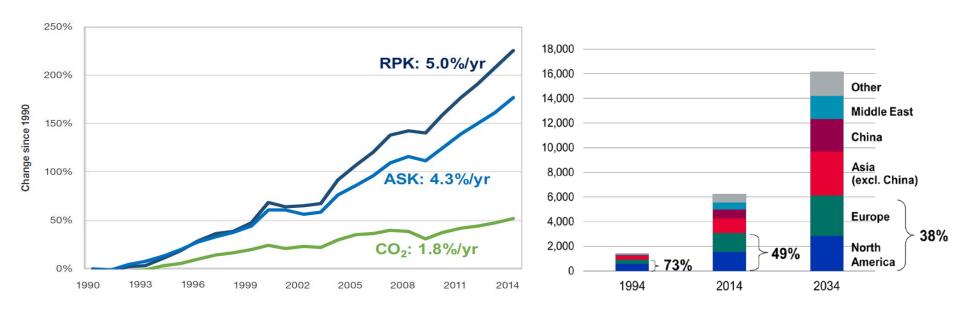
A history of strong environmental performance

Sustainable aviation fuels are strategic to long term goals



Carbon Neutral Timeline

Aviation CO2 emissions are growing, but slower than traffic growth



Within 20 years: global fleet x 2 due to strong demand in air travel sustained by Asia and Middle East.

Source: Boeing 2015 Current Market Outlook; Passenger traffic (RPKs) billions